



ABOUT US AT GGHMS.

GREATER GROVE HALL MAIN STREETS IS COMMITTED TO PROMOTING A DIVERSE BUSINESS DISTRICT WHILE MAINTAINING OUR NEIGHBORHOOD'S HISTORICAL CHARACTER. WE ENCOURAGE INNOVATIVE AND CREATIVE TECHNIQUES TO FOSTER ECONOMIC DEVELOPMENT THAT ENRICHES THE LIVES OF BUSINESS OWNERS, EMPLOYEES AND RESIDENTS OF OUR COMMUNITY.



BOARD OF DIRECTORS

TOP ROW (LEFT TO RIGHT) - BERTRAM ALLEYNE, MURPHY GREGORY, JOHN LINEHAN, LYNDA BLAKE (CO-CHAIR), ROBERT HECTOR, KARENLYN BUNCH AND MACEO REMY.

BOTTOM ROW (LEFT TO RIGHT) - SIS. VIRGINIA MORRISON, ROBERTA YOUNG (TREASURER), ROBBY THOMAS (CHAIRMAN), ED GASKIN (EXECUTIVE DIRECTOR), BOB THOMPSON (SECRETARY).

NOT SHOWN:

JOEL HARPER, BRUCE BICKERSTAFF, ANDREW WATSON AND ERIC STRAUGHTER.

PHOTO CREDIT: BOB THOMPSON

THIS MONTH'S FEATURED BUSINESS.

Harvard Street Neighborhood Center

"Patient Centered Medical Care for the Entire Family"

632 Blue Hill Avenue
Boston, MA 02121

Hours

Monday - Wednesday
8:30am to 8:00pm

Thursday
8:30am to 4:30pm

Friday
9:30am to 4:30pm

Saturday
9:00am to 3:00pm



Provides a range of services such as their Teen Clinic, Women's Clinic OBGYN, Men's Clinic, Mental Health, Dental Clinic, Family Medicine, and Pediatrics.

For more information please call (617) 825 - 3400

IMMEDIATE JOB OPENINGS!!!

- * VANGUARD IS LOOKING FOR COMMUNITY STAFF WITH PARKING OR COMMERCIAL CLEANING EXPERIENCE.
- * WE ALSO NEED A PARKING FACILITY MANAGER AND SUPERVISORS AT OUR PROPERTY ON NORTHEASTERN UNIVERSITY'S CAMPUS.

GENERAL INFORMATION

Owner's Name	Ernest E. Washington, Jr.	
Title	President & Chief Executive Officer	
Company Name	Vanguard Parking & General Services Corporation; Enforcement Services Unlimited; Vanguard/Pilgrim Parking Venture.	
Company Address	Renaissance Park Offices 1135 Tremont Street Renaissance Park Parking Garage 1135A Tremont Street 696-700 Columbus Avenue Northeastern University Parking Garage 795 Columbus Avenue West Village Parking Garage 30 Leon Street	Roxbury, MA 02120 994 Spaces Roxbury, MA 02120 Roxbury, MA 02120 1,600 Spaces Roxbury, MA 02120 264 Spaces Roxbury, MA (4)
Location Telephone/FAX	617.859.9912; 617.989.0891; 617.373.2701; 617-585-3150 FAX: 617.585-3153; FAX: 617.989.0560	
E-Mail	mmsgroup@aol.com ; ewashington@vanguardpgs.org	
Principal Officers	Ernest E. Washington, Jr., Mattie Lee Washington, William C. Pankey, Antonia Andrade,	
Principal Services	Parking and Revenue Control Management Services, Commercial Cleaning Services, Contract Construction Compliance and Monitoring, and Transportation Management Consulting.	

COMPANY STATISTICAL DATA

Date Business Established - 1986	Number of Inner City Jobs Created since Business was established: 104
Program Participants- 1715	Number of Current Staff- 142

Client History/Current Agreements

Northeastern University	City of Boston-Health & Hospitals
Massachusetts Port Authority	Boston Park Plaza Hotel & Towers
Daka International	City of Charlotte, NC
KeyPoint Partners, LLC	Greater Boston YMCA
Massachusetts Council of Elders	Bob the Chef Jazz Club
Boston Employment Service (STRIVE)	Roxbury Community College
Whittier Street Neighborhood Health Center	Mattapan Community Health Center
Reggie Lewis Track & Athletic Center	Pilgrim Parking, Inc.
Sheetmetal Workers, Local 17	Chartwell's, Inc.
National Cheerleaders of America	Black in America, Inc.
Deruko Pharmacy, Inc.	Tenacity, Inc.
Wellesley College	The Mirage at Estelle's
Thompson Island Outward Bound Education Center	Matthew Walker Health Center
DTZ-UNIGCO	Sylvan Learning Centers

VANGUARD PARKING & GENERAL SERVICES CORPORATION

Vanguard Parking & General Services Corporation, is a wholly minority-owned and operated small business that provides general consulting, training, work force development and other professional management services to government, business, industry, and other organizational systems. Founded by Mr. Ernest E. Washington, Jr., President & CEO, the company is certified as a Minority Business Enterprise (MBE) by the Commonwealth of Massachusetts State Office of Minority & Women Business Assistance (SOMWBA), the Massachusetts Port Authority (MPA), the Massachusetts Department of Public Works (MDPW), the City of Boston, MA, Approved Standard Industry Classification (SIC) Codes for the company are:

8741 MANAGEMENT SERVICES

8742 MANAGEMENT CONSULTING SERVICES

8748 BUSINESS CONSULTING SERVICES

8999 GENERAL MANAGEMENT SERVICES

THE MISSION

VP&GS is dedicated to the provision of quality support to clients. Our goal is accomplished through:

- **Effective Mission Related Planning.** The firm provides services based upon a clear specification of needs, an accurate definition of the issues/problems to be addressed, and the development of a clear and concise plan of action.
- **Timely Response.** Performing all specified work within previously established and a mutually agreed upon time frame.
- **Quality Deliverables.** MM&SG is committed to high quality performance utilizing skilled and experienced staff and consultants.
- **Cost.** Corporate level oversight will be established and maintained as it pertains to effective project cost control.

CAPABILITIES AND EXPERIENCE

The principal of the VP&GS, Mr. Ernest E. Washington, Jr. brings over 30 years of training and relevant experience in the following areas:

○ TRANSPORTATION SYSTEMS ANALYSIS/PLANNING

1. Commonwealth of Massachusetts, Council of Elders, Transportation System Analysis Project, Boston, MA, Ms. Helen Pankey, Executive Director (June - September 1993);

○ PARKING AND REVENUE CONTROL SYSTEMS DESIGN AND PROJECT MANAGEMENT

1. Massachusetts Port Authority, Parking and Revenue Control System (PARC) Replacement Project, Logan International Airport, Mr. Joseph Sarno, Director, MIS (April 1986-June 1989);
2. Northeastern University, Parking and Revenue Control Systems Design, Mr. John Martin, Vice President, Business Office, (April-September 1986);
3. Greater Boston YMCA, Parking Systems Design, Mr. John DeRobertis, Director, (September-October 1987);
4. The Park Plaza Hotel & Towers, Valet Parking Systems Design, Mr. Per Nellson, Director of Rooms, (July-September 1992);

5. Massachusetts Port Authority, Parking Management and Revenue Control Systems Design, State Transportation Building, Mr. David Bernstein, Director of Administration & Finance, (April 1984 to April 1986);

6. Matthew Walker Comprehensive Health Center, Inc., Parking Systems Design, (August 2002 to September 2002)

O CONTRACT PARKING MANAGEMENT, EVALUATION, SYSTEMS DEVELOPMENT

1. Massachusetts Port Authority, Parking Operations Management, State Transportation Building Parking Garage, Ms. Roslyn Watson, Building Manager (June 1983 to April 1986);

2. Northeastern University, Parking Operations Management, Northeastern University Parking Garage and Open Lots, Mr. D. Joseph Griffin, Director of Public Safety, (June 1987-present);

2. Bob the Chef Restaurant, Valet Parking Services, Mr. Daryl Settles, Owner (June-July 1992)

3. KeyPoint Partner, LLC, Parking Operations Management, Renaissance Park, Gainsborough, and West Village Parking Garages, Mr. Robert Hayes, Vice President (February 1998 to present);

4. Black in America, Valet Parking Services, Ms. Michelle Clements, Director (December 2000);

5. Massachusetts Port Authority, Parking Operations Management, "D" Street, Commonwealth Flats, Trilling Way, K-1, K-2 Parking Lots, Mr. Willie Wilson, Director (July 1999 to October 2004);

6. Roxbury Community College, Reggie Lewis Track and Athletic Center, Valet Parking Services, Mr. Keith McDermott, Director (December 1998 to present);

7. Tenacity, Inc., Valet Parking Services, Ms. Nikki Vanderpool, Director (March 2001, April 2002, April 2003)

8. Madison Park Development Corporation/Roxbury Center For Arts, Valet Parking Services, Ms. Eileen Logan, June 1, 2006

9. LAZ Parking, LLC., Contract Parking Services, Mattapan, Forest Hills Stations, Downtown Lynn Parking Garage Mr. Randy Miller, Regional Manager (May 2013 to present)

O HEALTH CARE MANAGEMENT

1. "Healthy People, Healthy Neighborhoods Initiative" Community Health Services, City of Charlotte, NC, Ms. Doris Ullis, Executive Director, RN, MSN (July 1994-July 1996);

O DIVERSITY AWARENESS TRAINING

1. DAKA International/Northeastern University, Diversity Awareness and Basic Skills Development Program, Ms. Mary Hogan, Director, (November 1991-April 1992);

2. DAKA International/Northeastern University, Diversity Awareness Training Workshops, Mr. Rudy Simchak, Director (November 1995, October 1996)

O CONSTRUCTION MANAGEMENT/CONTRACT COMPLIANCE

1. Northeastern University, Construction and Building Projects, Mr. Walter H. Lind, Director (September 1992-July 2002).

O GENERAL MANAGEMENT/COMMERCIAL CLEANING SERVICES

1. Northeastern University, Fleet Vehicle Services, Mr. John Malone, Director, (June 1994 to September 2004);
2. Northeastern University, Commercial Cleaning Services, Mr. John Malone, Director, (April 1995 to present);
3. Northeastern University, Minority Business Development and Outreach Program, Mr. John Martin Vice President, Business Office, (September 1992-July 2002);
4. KeyPoint Partners, LLC, Commercial/Garage Cleaning Services, Mr. Robert Hayes, Vice President (April 1998 to present);
5. KeyPoint Partners, LLC, Building Lobby Attendant Services, Mr. Robert Hayes, VP (1999-present);
6. National Cheerleaders of America, Special Event Cleaning Services, Mr. Keith McDermott Director (November 2000-present);
7. International Brotherhood of Sheetmetal Workers (IBSMW) Local 17, Commercial Cleaning Services, Ms. Marybeth Hollatz (February 1999 to December 2000);
8. Whittier Street Neighborhood Health Center, Commercial Cleaning Services, Ms. Phyllis Bagwell-Cater, President & CEO (May 1999 to April 2003);
9. Deruko Pharmacy, Inc., Commercial Cleaning Services, Mr. Reuben Okongwe, Owner (June 1998 to April 2003);
10. Boston Employment Service, Inc. STRIVE Program, Commercial Cleaning Services, Ms. Charmaine Higgins-Jean, Executive Director (February 1999 to present);
11. Wellesley Colleges, Contract Parking and Traffic Management, Deputy Chief Lisa Barkof (August 2002);
12. Massachusetts Port Authority, Parking Facility Cleaning, Mr. Willie Wilson (July 1999 to October 2004)
13. UGL-UNICCO/Long Bay Services, Inc., Commercial Cleaning Services, Massachusetts State House, Mr. Rob Ryan (September 2006 to 2010)
14. American Cleaning Company/Long Bay Services, Inc., Commercial Cleaning Services, Massachusetts State House, Mr. Steven Mechleri (September 2010 to present)
15. UGL-UNICCO/Long Bay Services, Inc., Commercial Cleaning Services, Terminal C, Logan International Airport, Mr. John Barros, Director (October 2008 to present)
16. UGL-UNICCO/Long Bay Services, Inc., Commercial Cleaning Services, John Hancock/Manuel Life Insurance Company, Mr. Anthony Andrade, Director (October 2010 to present)
17. Sylvan Learning Centers Commercial Cleaning Services, (October 2010 to September 2012)
18. DTZ-UNICCO/Long Bay Services, Inc., Commercial Cleaning Services, Boston South Station, Mr. John Barros, Director (October 2012 to present)
19. DTZ-UNICCO/Long Bay Services, Inc., Commercial Cleaning Services, State Street Bank Complex, Mr. Anthony Andrade, Director (September 2013 to present)

VANGUARD PARKING & GENERAL SERVICES CORPORATION

Position Profile-Bid Posting Notice-Internal & External Recruiting Sources

Position: **Parking Facility Shift Cashier**
Posting Date: August 1, 2014
Reports to: Parking Facility Shift Supervisor

A. DUTIES AND RESPONSIBILITIES

- Responsible for the efficient and effective collection of all parking fees; the processing of all parking fee transactions and other parking/revenue control paperwork;
- Assures a high level of customer service and assistance;
- Perform other duties as required.

B. QUALIFICATIONS

- A minimum of 2 years of cashier/teller experience;
- A Superior Attitude;
- A clean police/background/record check;
- A minimum of a High School Diploma/GED Equivalent;
- Ability to work any shift, holidays, weekends, call-in shifts if needed;
- Ability to effectively communicate orally, and in writing, and pass a written examination;
- Excellent communications, English Language skills;
- Familiarity with McGann parking systems preferred; Ability to process information through an automated, computerized business system preferred;
- Ability to coordinate with and communicate to client representatives, law enforcement officials and special police.

B. COMPENSATION AND BENEFITS

- Starting Pay Range - \$9.00 to 10.00 per hour DUE (Depending Upon Experience/Background;

VANGUARD PARKING & GENERAL SERVICES CORPORATION

Position Profile-Bid Posting Notice-Internal & External Recruiting Sources

Position: **PARKING ATTENDANT**

Posting Date: August 1, 2014

Reports to: Parking Facility Shift Supervisor

A. DUTIES AND RESPONSIBILITIES

- Responsible for the safe flow of traffic within all Northeastern University parking facilities;
- Responsible for the checking all vehicles for the proper parking sticker/decals identification;
- Assures a high level of customer service and assistance;
- Administer facility maintenance programs and ensure facility cleanliness;
- Capture hourly and daily vehicle counts;
- Perform other duties as required.

B. QUALIFICATIONS

- A minimum of 1-2 years of prior relevant work experience;
- A Superior Attitude;
- Must be a team player, be reliable and flexible;
- Ability to work well under pressure;
- Superior cashier skills -accuracy in handling large sums of money;
- A clean police/background/record check;
- A minimum of a High School Diploma/GED Equivalent; Mature high school juniors and seniors will be considered;
- Must possess a valid Class III Massachusetts Drivers License;
- Ability to work any shift, holidays, weekends, on-call-in shifts if needed;
- Ability to effectively communicate orally, and in writing, and pass a written examination;
- Excellent communications, English Language skills;
- Ability to process information through an automated, computerized business system preferred;
- Ability to coordinate with and communicate to client representatives, law enforcement officials and special police;
- Ability to solve problems.

B. COMPENSATION AND BENEFITS

- Starting Pay Range - \$8.60 to 9.60 per hour DUE (Depending Upon Experience/Background);

VANGUARD PARKING & GENERAL SERVICES CORPORATION

Position Profile-Bid Posting Notice-Internal & External Recruiting Sources

Position: **ASSOCIATE GENERAL MANAGER-PARKING, REVENUE MANAGEMENT AND LOBBY OPERATIONS**

Posting Date: August 1, 2014

Reports to: General Manager

A. DUTIES AND RESPONSIBILITIES

- Responsible for the complete direction and control of all parking operation, revenue control, lobby supervision and all parking related operations;
- Responsible for the coordination of shift parking operations, oversees complete day & evening parking and lobby operations and customer service delivery;
- Assures a high level of customer service and assistance;
- Coordination of all shift administrative functions, parking to client specifications, payroll, training and staff development, operations planning, client relations, and the control of all facility parking operations;
- Assure staff uniform, attitude, and work habit compliance;
- Administer facility maintenance programs and ensure facility cleanliness and safety;
- Perform other duties as required.

B. QUALIFICATIONS

- A minimum of 10 years of management/supervisory experience in parking operations, traffic control, revenue control/equipment operations, preferably in a college or large university setting;
- Full parking, revenue control/parking equipment/experience including multi parking/lobby-facility experience;
- A Superior Attitude;
- Certified Parking Manager (CPM) preferred;
- A clean police/background/record check;
- A minimum of a undergraduate degree;
- Must possess a valid Class III Massachusetts Drivers License;
- Ability to work any shift, holidays, weekends, call-in shifts if needed;
- Ability to effectively communicate orally, and in writing, and pass a written examination;
- Ability to manage a diverse staff;
- Excellent communications, English Language skills;
- Ability to process information through an automated, computerized business system and understand fully Microsoft Word and Excel computer programs.
- Ability to coordinate with and communicate to client representatives, law enforcement officials and special police.

B. COMPENSATION AND BENEFITS

- Starting Salary Range - \$32,250 to \$52,000 Annually DUE (Depending Upon Experience/Background;
- Medical, Dental Coverage (30% paid by employee, 70% paid by employer) Vacation, Sick Time, Personal Time, Holiday Pay.

VANGUARD PARKING & GENERAL SERVICES CORPORATION

Position Profile-Bid Posting Notice-Internal & External Recruiting Sources

Position: **ASSISTANT PARKING FACILITY MANAGER**

Posting Date: April 15, 2014

Reports to: Parking Facility Manager

A. DUTIES AND RESPONSIBILITIES

- Responsible for the coordination of shift parking operations, revenue control collections, oversees complete evening operations, parking facility security, and customer service delivery;
- Assures a high level of customer service and assistance;
- Maintains the security of customer vehicles and client property;
- Coordination of all shift administrative functions-traffic logs, traffic information, payroll data, training and staff development, parking support services, and the control of all facility shift operations;
- Assure staff uniform, attitude, and work habit compliance;
- Administer facility maintenance programs and ensure facility cleanliness;
- Perform other duties as required.

B. QUALIFICATIONS

- A minimum of 3 to 5 years of management supervisory experience in traffic control, parking revenue control equipment/operations, and parking facility operations; Certified Parking Manager designation a plus.
- A Superior Attitude;
- A clean police/background/record check;
- High School Diploma/GED Equivalent;
- Must possess a valid Class III Massachusetts Drivers License;
- Ability to work any shift, holidays, weekends, call-in shifts, and overtime if needed;
- Ability to effectively communicate orally, and in writing, and pass a written examination;
- Ability to manage a diverse staff;
- Ability to process information through an automated, computerized business system and understand fully Microsoft Word and Excel computer programs.
- Ability to coordinate with and communicate to the client and all law enforcement officials and special police.

B. COMPENSATION AND BENEFITS

- Starting salary Range - \$28,080 to \$ 31,250 Annually DUE (Depending Upon Experience/Background);
- Medical, Dental Coverage (40% paid by employee, 60% paid by employer) Vacation, Sick Time, , and Holiday Pay.

VANGUARD PARKING & GENERAL SERVICES CORPORATION

Position Profile-Bid Posting Notice-Internal & External Recruiting Sources

Position: **PARKING FACILITY SHIFT SUPERVISOR**

Posting Date: August 1, 2014

Reports to: Parking Facility Manager

A. DUTIES AND RESPONSIBILITIES

- Responsible for cash control and the efficient and effective collection of all parking fees;
- Provides cash control, cash management, and training for parking cashiers. Lead Cashier will function as a parking shift supervisor in absence of supervisor;
- Responsible for the coordination of shift operations, customer service, cash discrepancies, emergencies, or major unusual occurrences;
- Coordinates complete day & evening cashier manning schedules and customer service delivery;
- Assures a high level of customer service and assistance;
- Responsible for all shift administrative functions, reviews and signs off on all parking cashier documentation; Reviews all parking cashier documentation to ensure accuracy and completeness;
- Receives and accounts for all cashier banks at shifts end; places in drop safe;
- Periodically, as cashier draw exceeds 3,000 Dollars; takes drop from cashier, verify drop, rectifies any discrepancies, and places in drop safe;
- At shifts end, cashes out cashier, completes shift report, verify deposit against shift report, prepares shift deposit, completes deposit slips and other documents, makes deposit;
- Cashes out cashiers for breaks;
- Responsible for payroll, cashier training and staff development;
- Provides orientation and training for new cashiers;
- Responsible for evaluating capability, performance, efficiency, appearance, and customer service skills of all cashiers. Counsels, develops, and motivates cashiers with the direction of the Facility Manager;
- Ensures cashier shift coverage at all times;
- Assure staff uniform, attitude, and work habit compliance;
- Oversees the performance, maintenance and readiness of all facility and shift equipment and maintenance programs and ensure facility cleanliness;
- **Perform other duties as required.**

B. QUALIFICATIONS

- A minimum of 2 years of management/supervisory experience in parking services and revenue control operations preferably in a college or large university setting;
- A Superior Attitude;
- Ability to deal with individuals experiencing high anxiety and stress;
- A clean police/background/record check;
- A minimum of a High School Diploma/GED Equivalent;
- Must possess a valid Class III Massachusetts Drivers License;
- Ability to work any shift, holidays, weekends, call-in shifts if needed;
- Ability to effectively communicate orally, and in writing, and pass a written examination;
- Ability to manage a diverse staff;
- Excellent communications, English Language skills;
- Ability to process information through an automated, computerized business system and understand fully Microsoft Word and Excel computer programs.
- Ability to coordinate with and communicate to client representatives, law enforcement officials and special police.

B. COMPENSATION AND BENEFITS

- Starting Salary Range - \$10.00 to \$14.00 per hour DUE (Depending Upon Experience/Background);

TO: ALL INTERNAL BIDDERS/PROSPECTIVE CANDIDATES
 OUTSIDE RECRUITING SOURCES

FROM: Mr. Ernest E. Washington, Jr. General Manager

DATE: February 16, 2016

RE: IMMEDIATE POSITION OPENINGS

There are immediate openings for the following positions, which must be filled no later than 3/1/15:

<u>POSITION/LOCATION</u>	<u>DUTIES</u>	<u>SALARY RANGE</u>
Assistant Facility Manager (2)	Parking Facility Management	\$24,960-\$32,260 DOE
Facility Manager (4)	Parking Facility Management	\$27,260-\$42,600 DOE
Lobby Attendant (4) Boston Locations FT/PT	Concierge/Lobby Attendant	\$21,840-\$27,040 DOE
Assistant General Manager	Administration & Finance Client Services	\$42,260-\$60,000 DOE
Associate General Manager	Training & Staff Development	\$32,260-\$49,920 DOE
Associate General Manager	Facility & Building Services	\$32,260-\$49,920 DOE
Parking Shift Supervisors (4)	Parking Facility Operations	\$22,880-29,120 DOE
Parking Attendants - PT (10)	Parking Facility Operations	\$9.00 to \$11.60 DOE
Office Manager	Personnel/Payroll Administration	\$29,120 to \$33,280 DOE

DOE = depending on experience - overall company internal and external position experience, time in the company, attendance record, discipline record, attitude, customer service record, uniform image, overall competence, ability to learn and utilize automated business systems, reading and writing skills, and the desire and ability to progress in the organization. Please contact Ms. Tanya Howard Assistant General Manager, Mr. Ernest E. Washington, Jr., General Manager, or Ms. Ivanna Washington, Human Resources Assistant at 617-585-3160, 617-799-4878, and 617-604-9065 from 9:00am to 4:00pm M-F. You may fax/email resumes/cover letters/employment inquiries to 617-585-3163-FAX or 617-298-1064 FAX/email thoward@vanguardpgs.org/ewashington@vanguardpgs.org/ivanna.washington@gmail.com



This winter and beyond, business owners will likely see a significant increase in the cost of gas and electricity this coming winter and beyond. The City of Boston has a solution for you.

To reduce the impact of increased energy costs on the city's business and nonprofit sectors, Mayor Martin J. Walsh and the City of Boston's Office of Business Development have created **Boston Buying Power**.

This program creates a citywide energy buying group to assist Boston business and nonprofits in the procurement of electricity and natural gas. The result is an opportunity for Boston's businesses to have much more control over their utility bills in a volatile market, and to have increased certainty about their energy costs.

Traditionally, business owners and nonprofits have not had the advantage of buying energy in bulk. And today's business owner likely does not have expertise -- or the time -- to navigate the complexities of the energy markets.

Boston Buying Power combines the purchasing power of thousands of commercial and industrial customers across Boston, giving businesses a host of benefits, including lower energy pricing and long-term rate stability.

Since 2009, the City has helped create 6,000 Boston Buying Power accounts, placed in deregulated energy contracts through the program. The total energy load of this group is more than 500 million KWH, making BBP's energy buying group one of the largest aggregations in the state.

GREATER GROVE HALL MAIN STREETS IN THE NEWS!

IN THE LEAD

GIVING OTHERS A FIGHTING CHANCE



As a combat infantry Marine in the Vietnam War, **Ernest Washington '73** fought to clear a safe path for others to follow. As a mentor, advocate and entrepreneur, he's still at it.

"In combat, you make a lot of promises to yourself," says Washington, a native of Roxbury, Mass., and owner of Vanguard Parking Services. "Mine was, 'If I'm lucky enough to get out of here alive, I'll do whatever I can to help my community.'"

In the four decades since returning — with a gunshot wound, Purple Heart and Vietnamese Cross of Gallantry — the alumnus has made good on his pledge by helping two groups close to his heart: at-risk youth from Roxbury and fellow U.S. veterans.

Turning Minus to Plus

On-the-job training programs for local kids have been a strategic cornerstone at Vanguard from its earliest days.

"The business serves as an engine to drive these training programs," says Washington, whose company has earned recognition by the Massachusetts House of Representatives and received the Black White Business Profile Award, among other honors.

"I meet a lot of young people who were leading a life of crime," he continues. "But I see them doing the same things that successful businesspeople do: market themselves, carve out their turf, and compete with others. My training programs help them turn the negative things they were doing into positives."

For the most academically talented, Washington has special advice: Take a look at Bentley.

"The school has always entertained their applications with enthusiasm," he notes. "After the harshness of Vietnam and Marine Corps, it's the greatest thrill for me to be able to offer a kid an opportunity."

A Welcoming Hand

On a different front, Washington has been a trustee of Veterans Benefits Clearinghouse since

its founding in 1992. The organization helps returning soldiers get the support needed to re-acclimate to civilian life.

He has particular empathy for the "brave individuals re-entering society from a hostile environment. We advocate for these veterans and point them toward services and programs."

Washington's own return from combat included a warm reception by Bentley. In the late 1960s, the school offered a scholarship for returning veterans — and Washington was among the first recipients.

"I was extremely lucky to be recruited," he recalls. "I have to give Bentley credit for changing my life. That program has everything to do with my success today."

Washington began his career at General Electric, with six years in the aerospace manufacturing division. He moved on to the Massachusetts Bay Transportation Authority, rising to manager of parking operations for Logan International Airport. His quest for experience in all forms of public transportation led to Massport. He managed the Tobin Bridge before branching out on his own in 1986 with Vanguard Parking and General Services Corporation.

Today, the Roxbury-based Vanguard employs 150 people and brings in \$3.5 million per year. Clients for the company's parking management, janitorial and transportation services include the Massachusetts State House, Hampton Inn, and Sylvan Learning Center.

Pride of Place

His life's work has earned Washington several honors, including a Distinguished Alumni Award from Bentley. Most recently, he received the Theodore Parker Award for outstanding service to the veteran community, presented by the William Joiner Center for the Study of War and Social Consequences at UMass Boston.

He appreciates the recognition. But neither personal accolades nor professional success has eclipsed that battlefield promise made long ago.

"I'm still on point," says Washington, who remains in Roxbury, where he and his wife raised three daughters. "I wanted to give back to my community, and if I left, it wouldn't feel like my community anymore." ♦ **Kate Hanley**

husky tracks

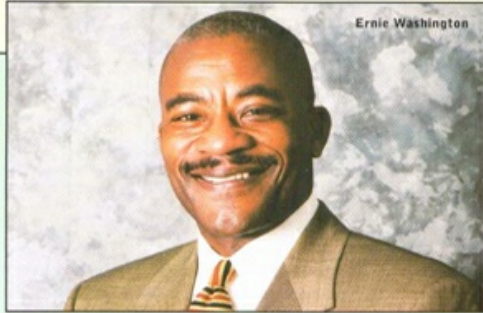
Paying It Forward

"Since Vietnam, I've had a burning desire to give something back to the community," says former Marine Ernie Washington, MPA'80. Changed forever by his war experiences, Washington went on to fulfill his aspiration when he opened Vanguard Parking and General Services, a contract parking and cleaning company located in the heart of Boston.

"We're an employment conduit for the surrounding towns—Mattapan, Roxbury, Dorchester," says Washington, who recruits employees from high schools, job fairs, the Urban League, and basketball games, not to mention through family members and word of mouth. "I'm an advocate for jobs. And we provide attitudinal training for those who would otherwise not have gotten a job."

After a thirty- to ninety-day "boot camp," new Vanguard employees tend to sign up for an extended tour of duty: Most of the eighty-four employees have been with the company over four years. Washington, company president and CEO, encourages movement through the ranks. "I'm always pushing them to go out and move up in life—and bring someone else along with them."

After graduating from Bentley, working at the MBTA and MassPort, and earning a master's at Northeastern, Washington



Ernie Washington

COURTESY ERNIE WASHINGTON

launched Vanguard with NU's assistance, through an incubation program for minority business and enterprise development. "I can't brag enough about the support from Northeastern," Washington says. "They were the real reason I stuck with it."

Now he sticks with his own employees. "I develop parking and commercial talent. Our emphasis is on customer service. If we hit customers with a smile and a 'Can I help you?' we make it a better day for someone. Customers are starving for courtesy, for a 'thank-you.' It's all about being nice to people, even if you don't get it back right away—because eventually you will."

— Katy Kramer, MA'00

of Holyoke, Dean describes the move as "essentially coming home." He and his wife, Sue, and their children live in Leeds. **Alan May, BA'81**, of West Palm Beach, Florida, earned a master's degree in public administration from Florida Atlantic University. He is a captain in the Palm Beach County sheriff's office and is the commanding officer of the

training bureau. His e-mail address is <maya@pbsso.org>. **Glenn Beebe, UC'82**, of Wallgrass, Maine, is the director of radiology at Northern Maine Medical Center, in Fort Kent. He has a master's degree in business administration from New Hampshire College and earned diplomas in radiologic technology from Memorial Hospital in Nashua, New Hampshire, and in diagnostic medical sonography from Yale–New Haven Hospital. **Linda Moonblatt, MBA'82**, of Philadelphia, is an adjunct professor of marketing at Arcadia University and is the founder of Personal Management Services, which provides specialized services for the elderly. E-mail her at <lindam@voicenet.com>. **Bob Sullaway, AS'82**, of Newton, Massachusetts, writes, "Gail and I were blessed with twins, Emma and Marty, on December 24, 2001." **Dan Bergeron, BA'83**, is the chief financial officer of Allied Healthcare

International, which provides flexible health-care staffing services. Bergeron previously worked at Paragon Network International, where he was vice president and chief financial officer. He lives in Redding, Connecticut, with his wife and three children. **Steven Bloom, PAH'84**, of North Easton, Massachusetts, is the vice president of business development, pharmaceutical/biotechnology, for Inflexion in Newton. Bloom was the national manager for the behavioral health-care business unit at Eli Lilly. He was inducted into the Pharmacy Leadership Society at the University of Rhode Island in 2000. **Patrick M. Devine, Ed'84**, of Columbia, Maryland, is an instructional specialist in the Department of Special Education for the Montgomery County public schools. "I would love to hear about the journeys of the rest



NEWS FEEDS:



THIS IS THE LATEST EXAMPLE OF ONE OF OUR BUSINESSES TAKING ADVANTAGE OF THE MAIN STREET PROGRAM FOR NEW SIGNAGE. IF YOU HAVE A BUSINESSES IN THE GREATER GROVE HALL MAIN STREETS AREA AND COULD USE SOME HELP WITH YOUR STORE FRONT RENOVATION, PLEASE CONTACT US AT (617) 460-2326.



FAIRMONT CORRIDOR MEETING WITH SEVERAL MAIN DISTRICTS



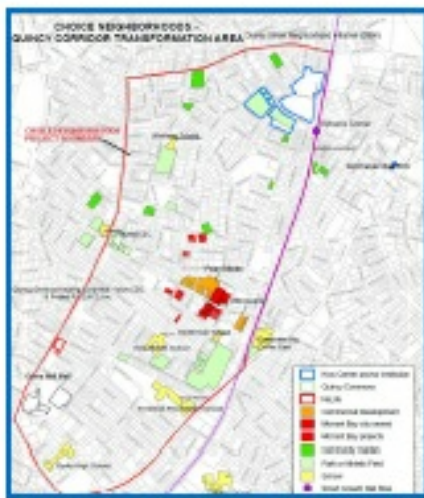
THE DIRECTORS OF THE MAIN STREET NEIGHBORHOODS MEET WITH THE DIRECTOR OF TRANSPORTATION TO UNDERSTAND HOW TO BETTER GET THEIR TRANSPORTATION NEEDS MET AND HOW TO HAVE INPUT ON TRANSPORTATION NEEDS OF THE FUTURE.

[PREVIOUS EVENTS...](#)

COMMUNITY MEETING ON GRANTS



A COMMUNITY MEETING WAS RECENTLY HELD AT THE GROVE HALL COMMUNITY CENTER TO LET BUSINESSES IN THE GREATER GROVE HALL AREA KNOW ABOUT AN UPCOMING RFP BEING ISSUED BY THE CITY THAT WOULD PROVIDE UP TO \$100,000 FOR GRANTS TO BUSINESSES. FOR MORE DETAILS CONTACT ED GASKIN AT 617 460-2326.



COMMUNITY MEETING

**We want to hear
from you!**

The Department of Neighborhood Development invites you to a community meeting to discuss its upcoming Request for Proposals offering up to \$500,000 in Choice Neighborhood Initiative funding for Commercial and Economic Development Projects in the Quincy Corridor Transformation Area—and especially for projects that expand jobs and training opportunities in the Choice target area. We welcome your input on priorities and needs for this RFP.

WHEN: February 19, 2015, 6:00-7:30 pm
LOCATION: Grove Hall Community Center
51 Geneva Avenue, Dorchester

For additional information please contact:
Steve Rumpler at steve.rumpler@boston.gov : 617-635-0462
Beverly Estes-Smargiassi at beverly.estes-smargiassi@boston.gov : 617-635-0362

Martin J Walsh, Mayor

Sheila A Dillon, Chief and Director



- THE FOLLOWING ARE PHOTOS FROM THE BUSINESS ASSISTANCE FAIR THAT WAS HELD TO MAKE SURE THE MAIN STREET DIRECTORS WERE FAMILIAR WITH ALL OF THE NEW SERVICES THAT ARE AVAILABLE THROUGH THE MAIN STREET PROGRAM.

- THE BUSINESS ASSISTANCE FAIRS WERE DESIGNED TO INTRODUCE MAIN STREET DIRECTORS TO THE PROVIDERS OF ON-SITE BUSINESS ASSISTANCE.

- TWO SESSIONS WERE HELD. ONE IN FOUR COUNTERS AND OTHER IN CHINATOWN.



JULIA SHANKS,
FINANCIAL COACHING



MOLLY TESTWUIDE,
MAIN STREET PARTNERS



CHINATOWN WORKSHOP



CHINATOWN WORKSHOP



FIELDS CORNER WORKSHOP



JAN GLASSMAN,
DAILY GENERAL COUNSEL



MYRNA GREENFIELD,
GOOD EGG MARKETING



JIM LOPATA,
INNEROVATION



ANDRES LOPEZ
GREATER NEW ENGLAND MINORITY
SUPPLIER DEVELOPMENT COUNCIL



CHRIS MOYNIHAN,
RETAIL VISIONING



PRAYAS NEUPANE,
INTERNATIONAL INSTITUTE
OF BOSTON

BUSINESS ASSISTANCE:
OBD On-Site TA Services by Business Type
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617.442.2560

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